**WELCOME**

We are so excited that you have joined the Tranont Family and are looking forward to your success. To help you achieve your goals, we have put together this 48 Hour Game Plan, so let’s get started...

**STEP 1 – GAME PLAN**

Find your WHY and set your goals!

- What do I want? What am I willing to fight for? What’s important to me?
- Why am I doing this business? What would I do if I had 10 million dollars and all the time in the world?
- Getting in touch with your “why” helps you stay focused and allows you to turn your dreams into reality!

**Earnings Goals**

30 Day Earnings Goal: _______ 90 Day Earnings Goal: _______ Long-Term Monthly Earnings Goal: _______

**Commission Opportunity**

<table>
<thead>
<tr>
<th>Rank</th>
<th>PV</th>
<th>GV</th>
<th>Team Bonus</th>
<th>JEEP Bonus</th>
<th>Bonus Pools</th>
<th>Builder Bonus*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jade</td>
<td>100</td>
<td>1,500</td>
<td>$250</td>
<td>$350</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pearl</td>
<td>100</td>
<td>5,000</td>
<td>$500</td>
<td>$500</td>
<td></td>
<td>$2,000 (if in 90 days)</td>
</tr>
<tr>
<td>Ruby</td>
<td>200</td>
<td>10,000</td>
<td>$1,500</td>
<td>$500</td>
<td></td>
<td>$5,000 (if in 120 days)</td>
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<tr>
<td>Sapphire</td>
<td>200</td>
<td>25,000</td>
<td>$4,500</td>
<td>$500</td>
<td></td>
<td>$10,000 (if in 6 months)</td>
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<tr>
<td>Emerald</td>
<td>200</td>
<td>50,000</td>
<td>$7,000</td>
<td>$500</td>
<td>Up to $1,500</td>
<td>$20,000 (if in 1 year)</td>
</tr>
</tbody>
</table>

*Builder Bonus must start and maintain 200 PV and achieve rank requirements within allotted time from start date.

**STEP 2 – HAVE A HOME MEETING**

Personally Sponsor 3 New Associates

Your first 3 associates should come from your FAB 5 *(those 5 individuals you love and trust most).*

**INVITING SCRIPTS**

Are you open to making more money?

I’m working on a project that I have to get in front of you...

**COMMON OBJECTIONS**

If They Say... What’s this about?

You Say... You’ll get all the details as soon as we meet.

If They Say... Is this going to cost any money?

You Say... It costs nothing to come and get the details, that is why we need to meet.

If They Say... I don’t have time.

You Say... I said the same thing. Don’t you think it would be worth looking at something that could give you more time and freedom? This is why we need to meet.

**ALSO...**

Create your Names List (100 or more contacts)

- Never pre-judge

Earn Weekly Bonus (New Associate & Customer Bonus)

- $30 HealthCORE or WealthCORE
- $70 BuilderCORE associate sign-up bonus

Work towards Jeep™ Qualifications (Jade)

- 1,500 points of Qualified Group Volume

**JADE BY (DATE):** _______
STEP 3 – MANAGE YOUR CORE (PV Requirements)

Maintain “Active” Status
- Builder Bonus – Maintain minimum 200 PV
- Active Associate – Maintain minimum 100 PV

Become a “Product of the Product”!
- Educate yourself and begin using the products/services
- Create your own experiences and testimonials

[Balance]
Multi-mineral, vitamins and antioxidants
Support general wellness, antioxidant support, source of minerals and amino acid chelates.

[Life]
Enzyme blend to unlock true health
Support digestion & release vitamins and minerals from foods.

[Vibe]
True energy and clarity
Increase awareness, feel energized, increase clarity, improve concentration and memory.

STEP 4 – SCHEDULE YOUR PLAN/NEEDS ANALYSIS
Meet with a Certified Agent to create your Wealth Strategy and Plan.
- Get a better understanding of your finances and available options
- Learn how to bank on yourself
- Begin your plan and wealth strategy today!

STEP 5 – ATTEND NEXT TRAINING & INTERNATIONAL
Next Training
- Date: _____________________  Location: ______________________________

Register for the next International Convention
- Visit: http://www.tranont.com/events.html